1/13/22 January Meeting Zoom: 851 5662 5196

No passcode

Attendance: Eliazara, Heather, Tom W, Kim E, Mark F, Terry K. Bob D, Dan W, Tom S,

Andy C, Steve D, Ted E, Todd S, Steve W

Absent: No one

Called to order at 8:07pm by Mark

Kim motioned to approve Nov Board Minutes

- --Eliazara 2<sup>nd</sup> the motioned
- --all accepted

Eliazara motioned to pass November Membership Minutes

- --Tom S 2<sup>nd</sup> the motion
- --all accepted

Ted E motioned to amend the budget of yearly donation to \$3500 from \$2500

- --Tom S 2<sup>nd</sup> the motion
- --12 accepted, 1 abstained

Tom S motioned to approve the December Minutes

- --Tom W 2<sup>nd</sup> the motion
- --all approved with corrections (as follows)
- --no summer conference but yes, we will have a membership meeting pending EAS approval, otherwise we will have to decide on a different time for a meeting -\$2106 from Live Auction and \$847 from Silent Auction are the actual numbers, not the \$1700 estimate in the treasurer's report

Kim S: present at meeting and feeling much better, doing outpatient physical therapy, doing as much as possible (that her body will let her do), she is back to work also and has taken back the treasurer's position

Mark: Dan Winter is the current new president of ABF (American Beekeeping Federation)

--Mark will be out of town from January 19-29<sup>th</sup>

Kim: Treasurer's Report

- --\$3756.81 was the profit from the Fall Conference after all expenses were paid and income received
- --profit mainly due to the donation of the Barkman's Honey donation for one of the luncheons—Thank you greatly!!!
  - --deposits are the actual income in
    - --not broke down into places where the money came from

- --expenses are as accurate as wrote out in the report
- --send a thank you card to Barkman's Honey for their donation
  - --on letter head
  - --Heather send out
- --membership for ABF and AHP was paid in January
  - --standard bills are paid upon receipt per the by-laws
  - --those will show up on February statement
- --reconcile the past months statement at the February meeting in person

### Mark: New Business

- --EAS
- --need about 50 volunteers from ESHPA membership

Volunteers earn a free conference day

- --states donate something to the auction that comes from and represents the state
- --brain storm items from different parts of the state
- --we all are required to provide snacks because we are the host
  - --snacks are 2x/day X 10days or send \$\$ to EAS for EAS to buy them
  - --this would be a great outreach project for our local clubs
- --Wilk states his club will donate one snack time
- --Kutiks to hold pig roast Friday night at their farm
- --dine out night Monday
  - --host group (ESHPA) takes the EAS BOD out to dinner and chauffeurs them to the dinner—possibly the Ithaca group to do this since they know the area better
- --Mark is meeting again with EAS and will update us more as more news is delivered
- --EAS is about \$250-275 for the week for registration
  - --must be a member to attend
- --Ted E: What memorabilia does the state club have for EAS at the conference --pins to share/swap with other beekeepers

Kim: February 19<sup>th</sup> @ Embassy Suites in Syracuse from 10-4pmish

- --in person BOD meeting
- --date was chosen by BOD at the December meeting
- --Andy will be in LA, Tom W will be at a farmer's market that is already booked that day
- --Dan should be back to NY as well as Terry K
- --Ted E may need a room depending on the weather

Mark: Agenda for BOD February Meeting

- --EAS
- --committee reports
- --discussion about board members helping out more
  - --80/20% rule

- --ESHPA vs NYSBA discussion
- --plan for trifold update
- --Empire Farm Days booth
- --booth at EAS (non-profit section)
  - --we are allowed to sell t-shirts and hats and aprons
- --State Fair plans—adding Honey Queen
  - --what improvements do we want/need
  - --Mark wants Donation vs Purchased honey amounts at state fair 2021
- --Winter conference plans to start

### Mark: Old Business

- --State Fair Honey Show profit/loss
- --Fall conference profit/loss
- --60hr OT law in NYS for Agriculture Workers
  - --decreases to 40hr week then OT for Agriculture Labor
  - --Andy: hurts "the little guy" (consumer)
    - --feels we need to be strong against this law
    - --makes more food expense for the people if this law passes
    - --as a group, we need to stand up against the Union
    - --adds pressure to NY farms to go out of business
  - --Dan: not affordable to small businesses in the near future
    - --H2A labor costs will increase to have more workers
    - --if we can't afford labor, we will perish in Agriculture
  - --Bob: farm payroll is different than store payroll
  - --Dan: ABF is NOT supporting this law change
    - --national level is against the law change
    - --we did win the lawsuit for honey price per pound
      - --honey will increase now per pound to sell
  - --Steve W: all agriculture groups will be affected by this change
    - --we all need to say something to Farm Bureau
    - --people who are seasonal, work only when the "fruit" is ready
    - --they work as much as they can at this time or else no money paid
  - --Tom S: is it a union problem or just the hours an issue?
    - --is what we get paid for our products the issue vs what we pay the employee?
  - --Andy made the motion to generate a letter stating that we are opposing the 60hr OT labor law change to 40hr OT
    - --Dan 2<sup>nd</sup> the motioned
    - --12 approved the motioned, 1 abstained
    - --Mark is to send the Governor, the Labor Board and Farm bureau the letter opposing the approval

Mark: needs updated letter head ASAP for the letter to Farm Bureau

- --Kim may have it
- --Ben C may have it

### Eliazara: Newsletter

- --we needed articles and Eliazara never got all the info, so the newsletter did not get sent out
- --instead of a newsletter, how about posting findings on the webpage and on social media for the membership to read
- --Tom W motioned to stop the newsletter mailing and post on webpage and social media accounts
  - --Kim E 2<sup>nd</sup> the motioned
  - --all approved motion

# Steve W: ESHAP always sponsors the Farm Bureau Taste of NY event

- --are we doing that this year if the event is still on?
- --tentatively for the end of February or first of March
- --yes, we will still sponsor
- --most likely it is canceled though due to Covid 19 cases rising

## Mark: Website Update

- --Eliazara and Heather are working on it
- --By-laws are updated as of 01/01/2022
- --possibility of generating money for the organization is to have ad's available for purchase from sponsors
  - --great way to advertise your business also
  - --February meeting topic

## Tom W motioned to adjourn the meeting at 9:37pm

- --Kim E and Tom S 2<sup>nd</sup> the motion at the same time
- --all approved